

LAWGIBB for the next millennium



Joint Technology Exchange Group

# LAWGIBB Group Organization



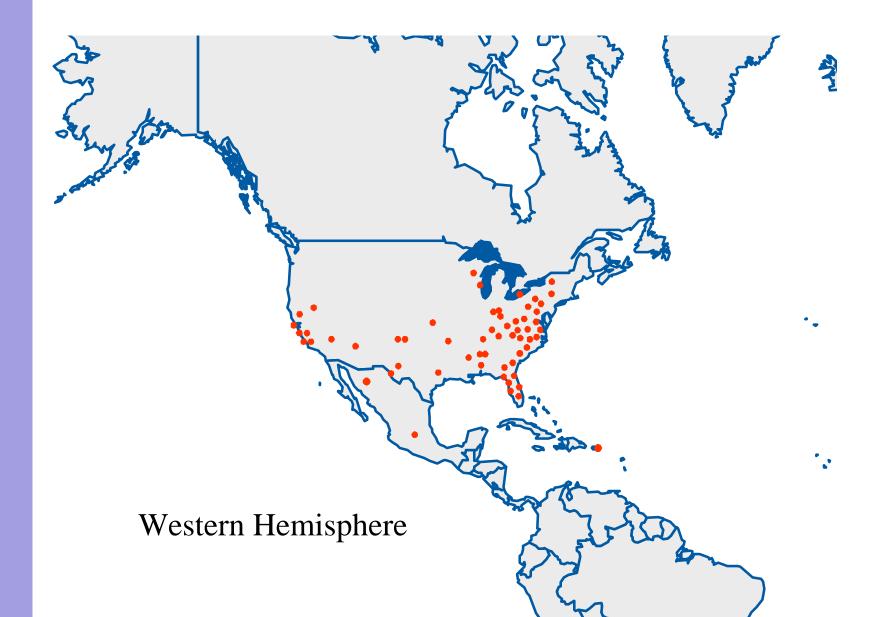


Law Engineering and Environmental Services, Inc.



Gibb Ltd.

# LAWGIBB Office Locations



### LAWGIBB Office Locations



## LAWGIBB Group Overview

#### A global leader in engineering and environmental consulting services

- Ranked 24th globally among all engineering/design firms by ENR<sup>(1)</sup>
- Ranked 19th on "The Top Designers in International Markets" by ENR<sup>(1)</sup>
- Ranked 4th in "The Top 100 U.S. 'Pure' Engineers" by ENR<sup>(1)</sup>
- Gibb is ranked 11th among Civil Engineering firms in the UK by NCE<sup>(2)</sup>
- Over 4,000 employees
- Supporting projects with aggregate capital values exceeding \$10 billion

(1) Engineering News Record; 1999 Rankings (2)New Civil Engineer; 1998 Rankings

## LAW's Major Business Segments



- Engineered Construction
- Environmental Services
- Facilities Engineering
- Industrial Services

# Representative Projects



#### **Service**

Structural Steel Fabrication and Erection,

# Project CALTRANS

 California Seismic Retrofit Project

# LAW's Major Business Segments



- Engineered Construction
- Environmental Services
- Facilities Engineering
- Industrial Services

#### Environmental

- Solid Waste Mgmt
- Water Resources
- Natural Resources
- Environmental Strategy
- EHS / Compliance
- Air Quality
- Risk Assessment
- Information Management
- Property Evaluation Services

- Industrial Process
- Project Management
- Waste Water
- Laboratory
- Remediation
- Hazardous Waste Mgmt
- Engineering & Design

# LAW's Major Business Segments



- Engineered Construction
- Environmental Services
- Facilities Engineering
- Industrial Services

#### LAW's Facilities Services

**Asset Management Programs** Asbestos/Lead Paint Management **Property Condition Assessment** Building Exteriors - Remedial Resign Roof Management Programs Pavement Management Structural Evaluation/Design Mechanical Systems Evaluation Maintenance Management Programs **Indoor Air Quality Studies** 

**Information Management Systems** 



Water Infiltration Studies

Building Maintenance, Renovation and Repair

#### **Current or Pending Programs**

Roofing

• Disneyland, Charleston, SC, Orange Co. FL, Coca Cola, Delta Airlines

Pavements

• UPS; Hertz; Roadway Express

Building Exteriors

• Extended Stay America, Hilton, Marriott (Ltd.), Promus Hotels.

Mechanical Systems

• Atlanta Airport Terminal Corp.

Asbestos & Lead

• Federal Mogul

• Asset Management

• General Motors, Ford Motor, BellSouth, Brevard County, CDC, Bell Atlantic

# LAW's Major Business Segments



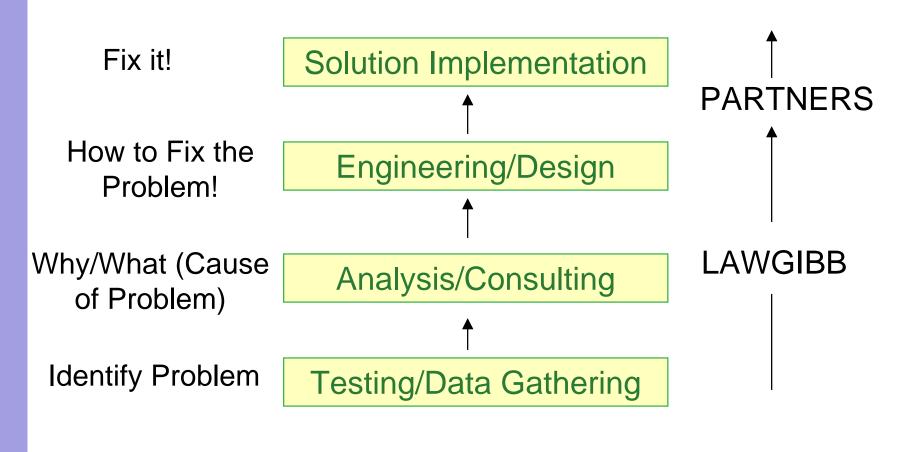
- Engineered Construction
- Environmental Services
- Facilities Engineering
- Industrial Services

#### **Industrial Services**

- Mechanical and Electrical Integrity
   Programs
- NonDestructive Testing and Evaluation Process Safety Management (PSM)
- Tank and Pressure Vessel Inspection,
   Engineering and Design
- Welding Evaluation and Procedures
- Infrared Thermography
- Industrial Database Management Systems (IDMS)
- Structural Analysis
- Forensic Engineering
- Failure Analysis

- Process Safety Management (PSM)
   Programs and
   Risk Management Plans (RMP's)
- Industrial Safety and Health Training and Program Development
- Hazard Assessments
- Dynamic Balancing of Rotating Equipment
- Corrosion Evaluation
- Product Testing
- Process and Control Systems Design
- Project Management

# Reliability Technology



"Single-Source Solutions"

# Client: Teledyne Continental Motors

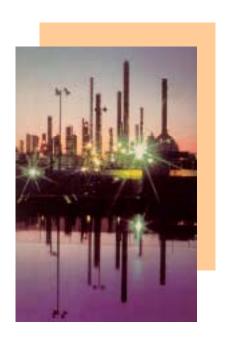
#### **Key Services:**

Crank shaft failure-- 3200 Aircraft Worldwide

- Forensic & Failure Analysis
- Development of:
  - Procedures (FAA)
  - Test Standards (FAA)
  - Emergency Response (April 17<sup>th</sup>-June 11<sup>th</sup>)
  - Data Management
- Global Field Testing

## Representative Projects

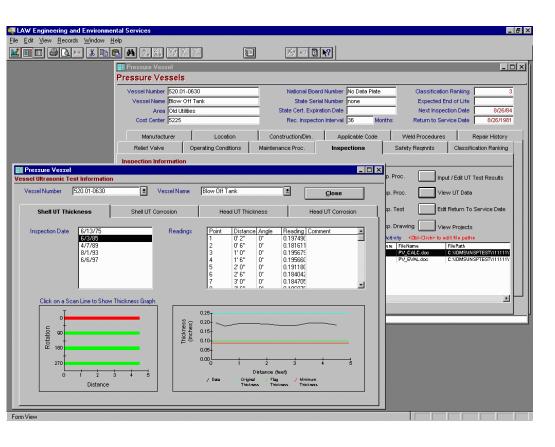
# Client GENERAL ELECTRIC - multiple locations



#### **Service**

- Engineering program to evaluate all operational assets and calculate <u>Life Cycle</u> <u>Analysis</u>
- Complete testing and inspection program for OSHA Process Safety Mgmt. Compliance
- Develop written inspection and maintenance procedures

# Industrial Mechanical Integrity



- Management of inventory, engineering inspection and safety information
  - Pressure vessels
  - Relief valves
  - Storage tanks
  - Piping systems
- Clients: Union Camp, Tenneco, Weyerhaeuser, Interstate Paper, and PCR



Applying Financial Principals to Strategic Facilities Asset Management

#### **ARMS** Mission

"Deliver programs that optimize the balance between physical assets' capital, repair, and maintenance dollars while improving the reliability and life cycle of facility components and infrastructures."

Asset Reliability Management Services

ARMS

#### ARMS Focus:

To help you optimize (or balance) your physical assets' capital, repair, and maintenance expenditures

Capital Expense \$

Operating <a href="Expense \$">Expense \$</a>

#### **Definition**

Asset Reliability Management Services (ARMS) ...

#### Facility Asset Management -

Providing Facility Services Programs to multi-site facility Corporate clients.

#### **Reliability Centered Maintenance -**

Maximizing the value of our clients operations by making their equipment and facilities more reliable.

### **Definition**

Facility Asset Management Programs -

**Paving** 

Roofing

**Mechanical** 

**Exteriors** 

Environmental - asbestos/lead/PCB's

#### **Definition**

#### **Reliability Centered Maintenance Programs**

**Pressure Vessels** 

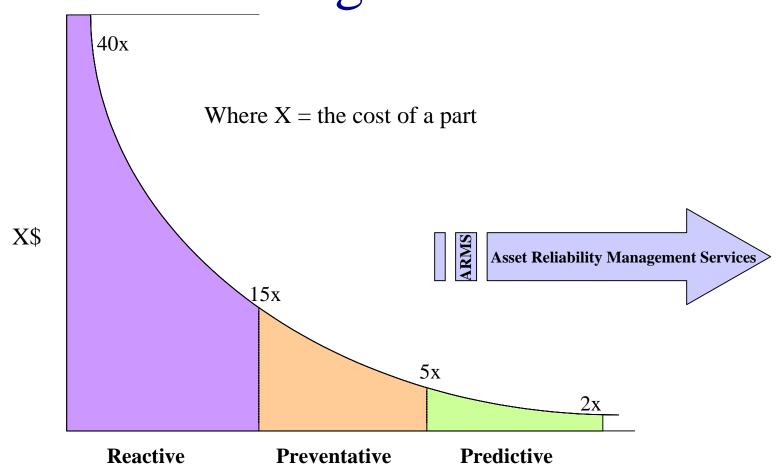
**Rotating Equipment** 

**Process Equipment** 

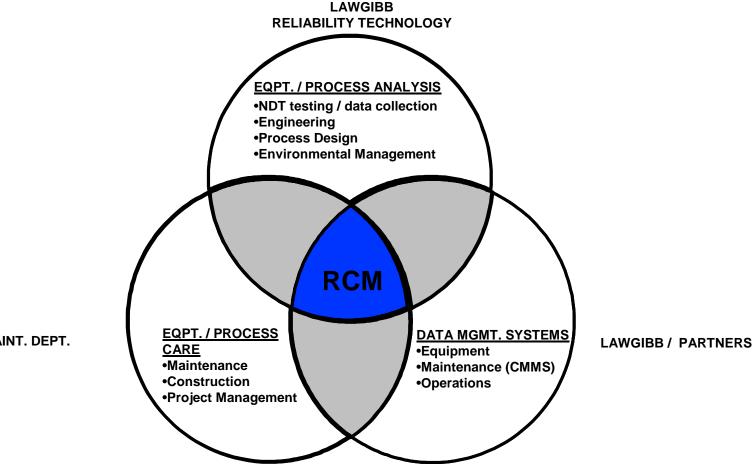
**Conveying Systems** 

Risk Mmgt. / OSHA Compliance

# Strategic Operational Expense Management



### Reliability- Centered Maintenance



**CLIENT MAINT. DEPT.** 

# Typical ARMS Program Includes

- Needs Analysis
- Program Design
- Asset Inventory
- Condition Assessment

- Evaluation
- Prioritization
- Budgeting
- Implementation

# Failure Mode & Critical Effect Analysis (FMCEA)

#### <u>Identify</u>:

All key infrastructure systems/sub-systems

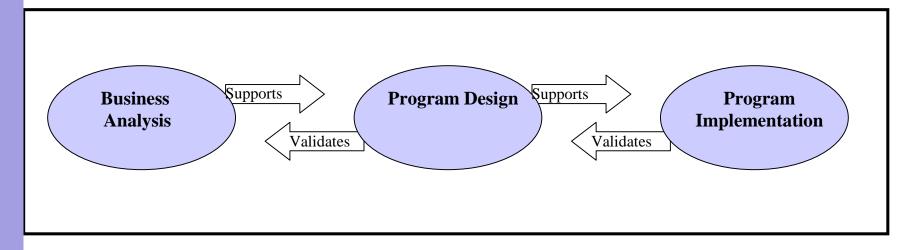
#### Assess:

- Severity of Effect
- Occurrence of Failure
- Detection of Defect
- Classification of Failure

# At the Core of ARMS Offerings:

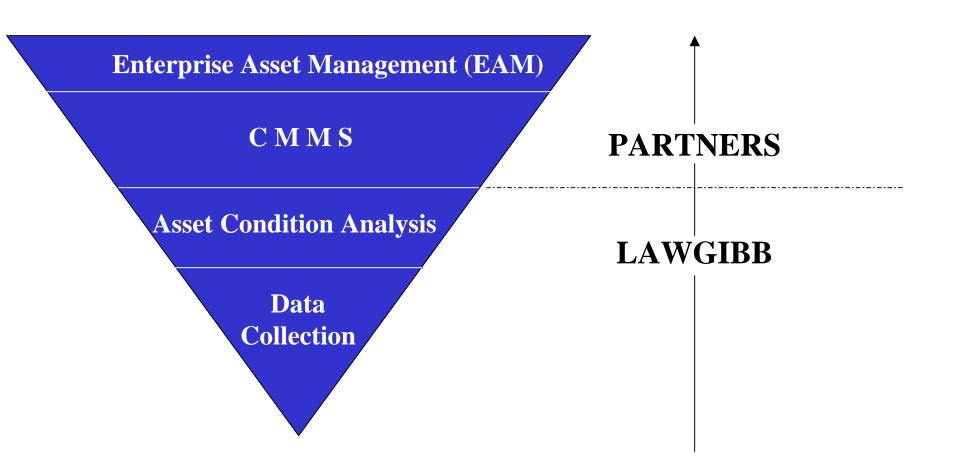
- ARMS Best Practices: Integration of consultative services, technical assessment, engineering solutions, and program management.
- IT-Enabled Solutions: In-house expertise, strategic partners, application service providers, systems design, custom applications.

#### **ARMS** Best Practices



Phase 1 Phase 2 Phase 3

# Information Technology for Asset Management



# Business Case for Facility Asset Management

#### **EXAMPLE Roof Asset Investment with Positive ROI**

140 Roofs @ ~25k SF each

Roof Replacement Cost/SF

Roof Replacement Value

Current Age

Internal Cost of Capital

Annual Cost of Ownership

Design Life

As-Is Remaining Life

Investment Opportunity

Adjusted Remaining Life

Benefit - Years Added Life

ROI

Value of ROI

3,500,000 Total SF

\$5.50

\$19,250,000

8 Years

8%

**\$1,960,655** \*

20 Years

4 Years

\$2,800,000 Stategic Repairs

7 Years

3 Years

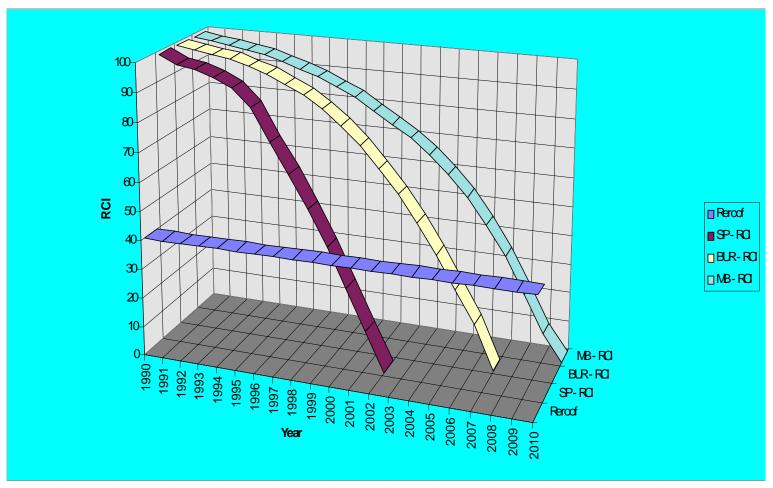
110.07%

\$3,081,965 (Added Life Value -

Investment)

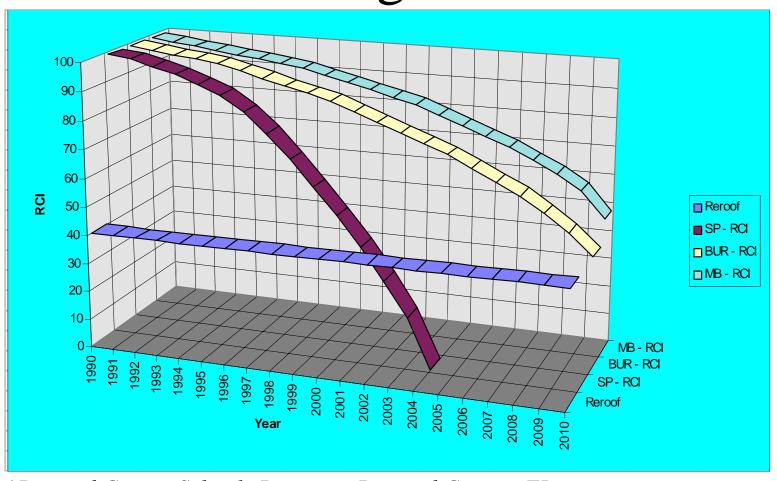
<sup>\*</sup>Each Year of Additional Life is worth

# Roof Deterioration Curve Without Maintenance Program



\*Brevard County Schools Program, Bravard County, FL

# Roof Deterioration Curve With Aggressive Maintenance Program



\*Brevard County Schools Program, Bravard County, FL

#### **US** Air Force

- ⇒ 12 European Bases
- ⇒ Accessed 3400 buildings
- ⇒ Cross-connection and backflow prevention
- ⇒ Developed and recommended preventive maintenance program

#### Aviano Air Base (Italy)

- ⇒ Worked for USAFE
- ⇒ Conducted Condition and Compliance Audits for Operations and Maintenance

#### Kennedy Space Center (SGS)

- ⇒ Inventory/assess enterprise-wide Pressure Vessel Systems
- ⇒ Phase II Develop Predictive Maintenance Program

#### Bowater Paper Co.

- ⇒ Phase I complete assessment of <u>ALL</u> non-core physical assets.
- ⇒ Phase II FMEA
- ⇒ Phase III CMMS-based Predictive Maintenance Program



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#### Differentiates LAWGIBB?

Reputation

**Stability** 

**Unmatched Expertise** 

**International Presence** 

**Targeted Solutions** 

**Strategic Resources** 

**Spectrum of Services**